



J THOMAS & COMPANY PRIVATE LIMITED

SILIGURI MARKET SYNOPSIS - Sale 12(2020)

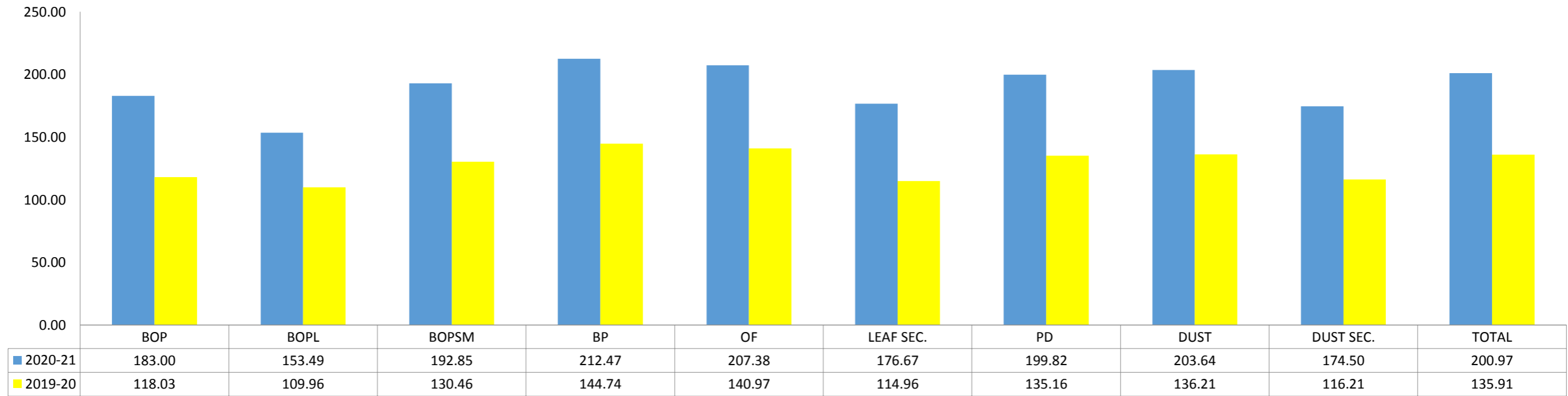
Market Report	
LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed good demand. * Good and best sorts sold in line with quality witnessing a good demand and sold at level higher than 2019. * Clean black grainy medium categories followed a similar trend. * Plainer categories witnessed less demand and had higher percentage of outlots. 	<ul style="list-style-type: none"> * Good demand. * Nominal weights of good and best new season teas sold as per quality and were higher than 2019. * Plainer categories witnessed less demand. * Old season teas on offer readily absorbed.

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> * Local buyers and Regional packeteers mainstay of the market. * Western India operated on the liquoring sorts. * HUL & TCPL silent. 	<ul style="list-style-type: none"> * Local buyers and packeteers lent good support. * Western India operated . * HUL & TCPL silent.

AUCTION AVERAGES									
	2020/21			2019/20			UPTO Sale 12		
	Sale 12	Sale 07	+/-	Sale 12	Sale 07	+/-	2020/21	2019/20	2018/19
LEAF	171.75	151.33	20.42	0.00	97.70	-97.70	201.37	135.81	139.70
DUST	152.26	147.52	4.74	0.00	97.84	-97.84	195.01	130.95	137.97
TOTAL	169.16	150.80	18.36	0.00	97.72	-97.72	200.61	135.24	139.51

STAC AUCTION AVERAGES									
SALE	01	02	03	04	05	06	07	12	
LEAF	2020/21	167.75	164.16	160.53	152.63	149.60	153.90	151.33	171.75
	2019/20	134.21	125.44	120.23	114.79	104.81	99.35	97.70	DROPPED
DUST	2020/21	166.28	159.99	156.69	148.59	143.04	138.96	147.52	152.26
	2019/20	128.81	124.36	122.59	116.32	112.45	105.38	97.84	DROPPED
TOTAL	2020/21	167.59	163.66	160.09	152.18	148.68	151.70	150.80	169.16
	2019/20	133.67	125.32	120.53	114.95	105.56	100.04	97.72	DROPPED

STAC Grade Wise Averages up to Sale - 12



OFFER / SOLD QUANTITY & AVERAGE PRICE (2020/21)												
	THIS SALE				LAST SALE				UPTO Sale 12			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	563155.8	415844.0	172.31	26%	236268.8	227051.4	153.95	4%	96569638.0	77753996.2	203.82	19%
FANNINGS	180451.0	131081.6	191.73	27%	52133.8	48235.6	162.77	7%	29866697.7	22783983.8	207.38	24%
LEAF SEC.	83917.2	74912.4	133.67	11%	126572.2	125655.2	142.21	1%	15405645.8	13267118.0	176.67	14%
LEAF TOTAL	827524.0	621838.0	171.75	25%	414974.8	400942.2	151.33	3%	141841981.5	113805098.00	201.37	20%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	86789.8	63641.7	168.94	27%	45590.9	44272.1	154.17	3%	15150530.2	12078101.4	200.82	20%
DUST SEC.	35623.7	31725.5	118.81	11%	22865.7	20559.1	133.21	10%	4231333.9	3418896.6	174.50	19%
DUST TOTAL	122413.5	95367.2	152.26	22%	134911.7	128787.8	138.96	5%	19381864.10	15496998.00	195.01	20%
TOTAL	949937.5	717205.2	169.16	24%	549886.5	529730.0	148.32	4%	161223845.6	129302096.00	200.61	20%

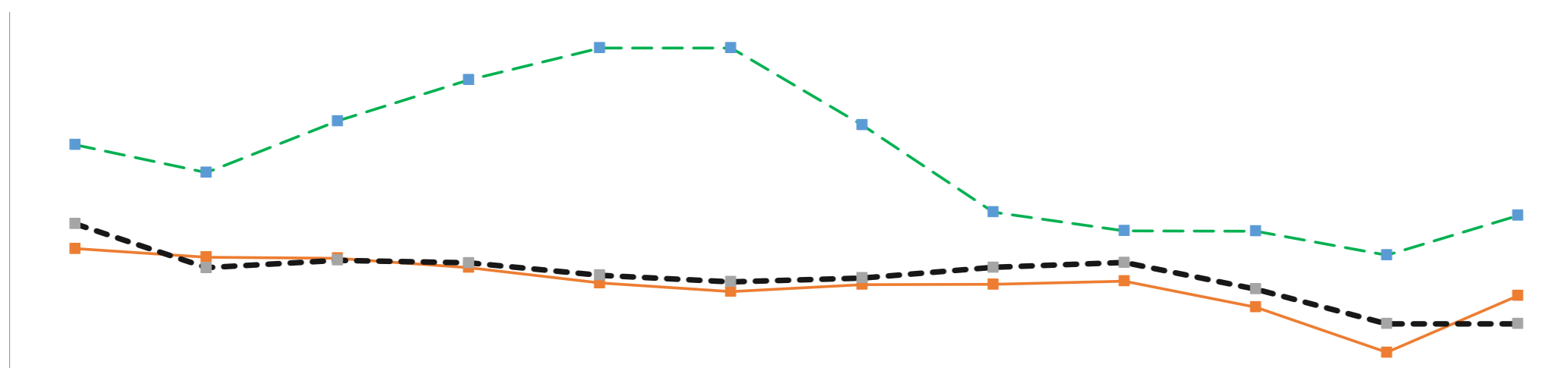
OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO Sale 12			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	827524.0	621838.0	171.75	25%	414974.8	400942.2	151.33	3%	141841981.5	113805098.0	201.37	20%
2019-20	0.0	0.0	0.00	0%	2888740.4	2053677.2	97.70	29%	161484588.6	121374911.8	135.81	25%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	122413.5	95367.2	152.26	22%	134911.7	128787.8	138.96	5%	19381864.1	15496998.0	195.01	20%
2019-20	0.0	0.0	0.00	0%	489729.8	344656.8	97.84	30%	21668101.4	16058486.0	130.95	26%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	949937.5	717205.2	169.16	24%	549886.5	529730.0	148.32	4%	161223845.6	129302096.0	200.61	20%
2019-20	DROPPED	0.0	0.00	0%	3378470.2	2398334.0	97.72	29%	183152690.0	137433397.8	135.24	25%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2020/21		UP TO Sale 12			2020/21		UP TO Sale 12		
	Sale 12	Sale 07	2020/21	2019/20	2018/19	Sale 12	Sale 07	2020/21	2019/20	2018/19
BELOW 100	0.5	0.0	0.3	24.1	6.7	4.4	2.2	0.5	10.3	3.9
BETWEEN 100.00-119.99	16.0	5.6	4.2	23.1	30.7	37.0	7.1	0.6	26.1	20.1
BETWEEN 120.00-139.99	32.0	33.4	11.9	12.9	20.2	17.9	27.3	1.7	22.5	29.1
BETWEEN 140.00-159.99	15.8	32.2	11.4	10.1	12.9	9.7	42.6	4.4	14.6	19.3
BETWEEN 160.00-179.99	5.8	14.2	11.1	11.3	13.5	7.4	13.3	4.9	13.0	13.9
BETWEEN 180.00-199.99	2.7	7.6	8.4	9.5	8.6	2.3	3.3	6.4	9.5	9.3
BETWEEN 200.00-219.99	3.1	3.3	9.8	4.4	4.3	5.4	1.3	15.1	3.3	3.8
BETWEEN 220.00-239.99	3.9	2.1	16.3	2.5	2.0	3.7	2.4	22.8	0.8	0.7
BETWEEN 240.00-259.99	4.0	1.1	10.4	1.4	0.8	3.2	0.4	24.7	0.3	0.1
BETWEEN 260.00-279.99	4.3	0.3	9.2	0.6	0.2	4.2	0.0	15.4	0.0	0.0
BETWEEN 280.00-299.99	3.8	0.2	4.7	0.1	0.0	2.3	0.0	3.0	0.0	0.0
300 AND ABOVE	8.2	0.0	2.4	0.0	0.0	2.6	0.0	0.8	0.0	0.0

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2020			LAST YEAR-2019			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
12	16012	2040	18052	0	0	Dropped	16012	2040	18052
13	0	0	Dropped	8120	1349	9469	-8120	-1349	-9469
14	74512	5129	79641	2003	256	2259	-72509	-4873	-77382
TOTAL	90524	7169	97693	10123	1605	11728	-64617	-4182	-59330

Siliguri Price Movement

270.00
260.00
250.00
240.00
230.00
220.00
210.00
200.00
190.00
180.00
170.00
160.00
150.00
140.00
130.00
120.00
110.00
100.00
90.00



	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR
2020 Avg	204.24	190.43	215.98	236.27	252.16	252.16	214.03	170.84	161.65	161.39	149.53	169.16
2019 Avg	152.75	148.51	148.03	143.43	135.78	131.60	135.04	135.07	136.74	123.80	101.41	129.50
2018 Avg	165.01	143.31	146.95	145.73	139.57	136.34	138.19	143.50	145.89	132.72	115.60	115.55

STAC BUYING (ALL TEAS) FOR THE Sale 12

	CTC LEAF			DUST				TOTAL				
	Sale 12											
OFFER	827,524.0			OFFER	122,413.5			OFFER	949,937.5			
SOLD	621,838.0			SOLD	95,367.2			SOLD	717,205.2			
SOLD %	75%			SOLD %	78%			SOLD %	76%			
ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	
Local	266,751.8	169.04	43%	Local	52,674.4	130.49	55%	Local	319,426.2	162.69	45%	
N.India	128,451.6	156.28	21%	W.India	13,033.2	210.70	14%	N.India	140,713.3	157.73	20%	
R.Pack	86,837.2	163.13	14%	N.India	12,261.7	172.99	13%	R.Pack	89,254.2	162.41	12%	
W.India	62,596.8	211.00	10%	C.India	8,307.3	137.25	9%	W.India	75,630.0	210.95	11%	
Others	31,558.0	194.20	5%	Packeteers	4,591.4	192.20	5%	Others	33,111.5	195.63	5%	
Packeteers	25,981.0	208.15	4%	R.Pack	2,417.0	136.51	3%	Packeteers	30,572.4	205.75	4%	
C.India	18,700.4	133.80	3%	Others	1,553.5	224.82	2%	C.India	27,007.7	134.86	4%	
Exports	961.2	228.80	0%	Exports	528.7	148.00	1%	Exports	1,489.9	200.13	0%	
TOTAL	621,838.0	171.75		TOTAL	95,367.2	152.26		TOTAL	717,205.2	169.16		

DOOARS BATTING ORDER (STAC+CTTA) Sale 14 TO 12				
MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
KARTICK	474013.1	286.54	473046.7	223.55
GULMA	947399.6	283.98	1065952.3	212.49
GHATIA ROYAL	545497.3	279.07	583456.5	230.03
JITI	692554.4	272.19	691819.3	191.92
ANANDAPUR ROYAL	254800.2	270.40	183665.7	200.15
ETHELBARI BEST	49957.2	269.89	5659.6	194.41
KUMARGRAM	671012.7	266.96	514876.0	192.90
HOPE	558562.2	265.93	513804.7	178.96
CHULSA	379267.3	264.62	241052.6	161.53
BARADIGHI	839000.2	261.30	846670.0	208.54
MAUSAM	376254.4	258.70	559930.7	167.64
PAHARGOOMIAH	876838.2	257.04	1241855.7	219.39
BINAGURI	1381876.5	256.70	1523022.3	199.63
RAIMOHAN	167790.4	256.16	187333.2	192.97
KURTI	407537.5	253.61	511965.5	193.80
CHALOUNI	415840.4	252.41	385715.1	174.42
RYDAK	1095657.7	249.40	1033580.9	203.38
MATRI GOLD	441993.1	249.12	569020.5	186.67
NOWERA NUDDY	363794.6	247.69	271620.7	194.29
NEW DOOARS	466021.8	245.68	414809.6	183.23
MARAPUR ROYAL	50062.4	245.42	0.0	-
ENGO GOLD	171181.5	245.27	40219.0	169.11
DALGAON	1094358.2	244.81	997913.7	202.83
HULDIBARI ROYAL	1147593.0	244.72	762569.7	169.00
AIBHEEL	815755.8	243.90	736303.2	186.32

* Above 30,000 Kgs.